

## SCOTTISH GOLF TOURISM WEEK



# Buyer Testimonials

It was an absolute pleasure to be at SGTW and I hope to be back again. Everything was very well organized and I have met some great people and discovered so many nice places that I did not know about before. I loved Scotland before this visit, and even more now!

*Out of Bounds Golfresor*

*“Great activity, very efficient and the personal contact in the fam. trip was very important. I really enjoyed the week, and look forward to sending many more golfers to Scotland.”*

*Mulligan Golf Travel*

Great event. Well worth the time and having everyone in the same place helps the Tour Operators from travelling all over Scotland.

*Premier Golf*

Thanks for everything. Again you and the staff and everyone involved did an amazing job so thanks for another successful SGTW!

*Merit Travel Vacations*

Thank you very much for last week and congratulations on such a great event! Looking forward to this year with these new connections! Thank you once again.

*Sapphire Viajes*

It was a very useful and interesting experience for our business and very well organized.

*Hole in One Golf Travel*

It was a pleasure to meet you and I would like to personally, and on behalf of Pioneer Golf as well, thank you and the rest of the team for putting on such an amazing event and week.

*Pioneer Golf*

Congratulations on a wonderful event. My take is that it was extremely well organized and went off without as much as a hiccup. I was knocked out by the Fairmont — as well as all the others that made the experience valuable and memorable.

*Remarkable Travel Group*

I had a fantastic week. The knowledge & contacts I gained during the meetings, networking & drinks reception were invaluable. Thanks again for the fantastic week!

*North & West Coast Links Golf Ireland*

*“Thank you for preparing such an event which I believe brings lots of new interest to Scotland in terms of golf and tourism.”*

*Spoleman*

Thanks for arranging another great event. Our team greatly benefit from these network meetings and the overall arrangements are exceptional.

*Drum Golf*

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# *Buyer Testimonials*

The stated purpose for my participation in the event was “to learn more about the lesser-known golf courses and hotels, as well as transportation companies, and make new contacts so that the company can book directly rather than having to rely on third parties.” In 4 short weeks, the SGTW conference has already met that goal. I am currently working with several clients and, without the contacts I made at the event, I would have had to partner with a DMC to book their packages.  
*Seaside Golf Vacations*

This event MUST continue. The increase in both buyers & suppliers in 3 years has been tremendous and it is clear that both groups see this as a ‘must attend’ event already within such a small period of time. The biggest sea change though is in the understanding from both sides of how their mutual businesses work and how this is helping shape the growth of golf in Scotland.  
*Your Golf Travel*

You do an exceptional and relevant job. I see myself very well as an ambassador for Scotland so much you have managed to give me the bite and there is nothing better than that to pass on to customers.  
*Voyage Vasco Innovation*

It was a pleasure meeting you at SGTW; it was perhaps the best organized trade show I have ever attended - and I've been in business since 1992.  
*Sportstours*

SGTW 2018 was a very successful event and I would argue the best to date.  
*Golf Breaks*



*“Thank you for inviting our company.  
We are excited in sharing our experiences with clients.”*

*Women's Golf & Travel Concierge*

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It was absolutely a fantastic week, you and your team have done an amazing job again, I believe the meetings and appointments will help our business lots in the future.

*Airgolfing Co*

Thank you for having Fairways to Heaven Golf as part of SGTW. You and your staff did an excellent job once again and made the event one we find very valuable. We generally do not do a lot of these type of events as they tend to be a big time spend with a minimal return. SGTW has not been that I am happy to say and the sense I got is the suppliers felt the same way.

*Fairways to Heaven Golf*

Was a tremendous event and extremely productive. As you can imagine, I've been to many golf events in my time and all over the world. I can honestly say last week was by far the best and most informative I've attended, so well done to yourself and all the team.

*Crystal Sports Travel*

I could go on forever about how beneficial the SGTW was to not only our company, but to Scotland and Scottish golf itself. As a golf professional, lover of all that is golf, golf traveler, golf tour operator and true advocate for Scottish golf, I can state that I cannot think of a better way to promote Scotland, it's golf and its wonderful people than the format that I experienced last week.

*Epic Golf Travel*

***“I will definitely be back, I think it is crucial to grow the business and broaden the knowledge.”***

*Celtic Golf*

Hats off, again, to the entire SGTW team! I think this truly was, overall, the best out of all 3 years. The increase in the suppliers and the diversity in each of them was wonderful. This week is truly one of our favorites out of the year and one of the most beneficial weeks for us, as a company. While I know it's a difficult task, to say the least, to match the B2B schedules, I think you guys did a fantastic job in making sure they were valuable meetings. The scheduling and flow of everything was wonderful and just a fantastic week. Congrats on an incredibly successful show and we look forward to 2019!

*Garmany Golf*

I believe that this event is perfect for us, the buyers, and it is excellently created.

*Golf Links Corner*

Although I did not get the opportunity to thank you personally, many thanks. You should feel proud of the event you and your team put on. A resounding success for our business and for Scottish golf I am sure.

*GB Golf Trip*

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It has been a pleasure to attend this nice and well organized SGTW in Glasgow. I found it very generous and all my contacts were excellent.

*Event Agentur golf&galopp Reisen*

Keep up the good work. One of the best golf trade shows of them all.

*Golf Traveller*

Congratulations to PSP and SGTW sponsors for a great week for us Tour Operators. The communication, itineraries, meeting venue, hospitality, dining, etc. was second to none to any IAGTO and other industry events attended around the world. Your onsite representatives were excellent, helpful and friendly throughout the week.

*Golf Zoo*

***“Let me thank you for the opportunity to participate in the SGTW 2018 and congratulate the organizers for an interesting and stimulating event, planned in an impeccable way.”***

*Green Velvet Group*

The organization was perfect.

*Golfreisen & Meer*

Overall the entire event worked seamlessly from my point of view. As a first time participant I was very impressed.

*JD Golf Tours*

The Scottish Golf Tourism Week is a great event leading up to the Scottish Golf Awards. It gives Scottish businesses a great opportunity to showcase their product to a host of overseas tour operators all under one roof.

*GHW Golf Tours*

The event excelled my expectations. Learning from other agents was also invaluable as they had been in the business for years. Again a BIG THANK YOU for the amazing experience of attending my first SGTW, it was incredible and all the hard work from everyone did not go unnoticed. Here's to a lot more bookings now to Scotland!

*Golf Escapes*

Thank you so much for inviting me to a very successful week in Scotland at SGTW 2018. It was very well organised with lots of opportunity to enhance our relationship with Scottish suppliers.

*Grappa Group as*

Thank you again for organising another successful event. SGTW is certainly proving to be a very productive week in our calendar and this certainly helps us drive more golfers into Scotland.

*Golf Breaks*

Just wanted to say thank you for including us once again at the SGTW – it was a very beneficial week for us in addition to being a fun one!

*Seaside Golf Vacations*